
Lockport School District 91

Financial Planning Program

Presented by:

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PMA Financial Network, Inc.

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Integrity

Commitment

Performance



Financial Planning Program

Process

- What is the Financial Planning Program (FPP)?
 - A comprehensive, interactive planning process that can be dynamically updated to assist the District in making important financial decisions.
- How are we going to use the plan?
 - Budget Planning
 - Trend Analysis
 - Set Fiscal Policies
 - Scenario Analysis
 - Annual Update and Reassessment



Financial Planning Program

Data Elements

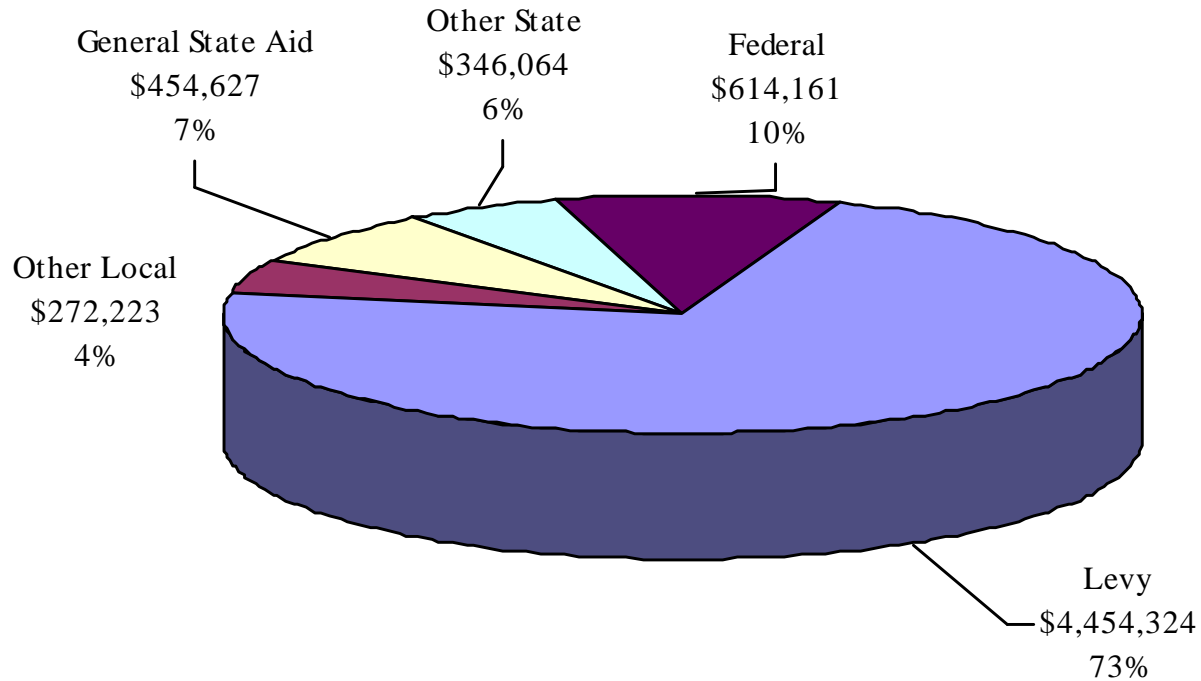
- ❑ Five Years of Audited Annual Financial Reports
- ❑ FY2010 Budget
- ❑ Tax Levy / Extensions
- ❑ Equalized Assessed Valuation
- ❑ Maximum Tax Rates
- ❑ Enrollment
- ❑ Staffing Ratios
- ❑ Compensation and Benefits Provided



Financial Planning Program

Revenue

REVENUE BY SOURCE - FY 2010



Operating Funds – Educational, Operations & Maintenance, Transportation,
Illinois Municipal Retirement Fund and Working Cash

Source: District 2010 Budget

Lockport 91

All assumptions provided by District



Financial Planning Program

Revenue Assumptions

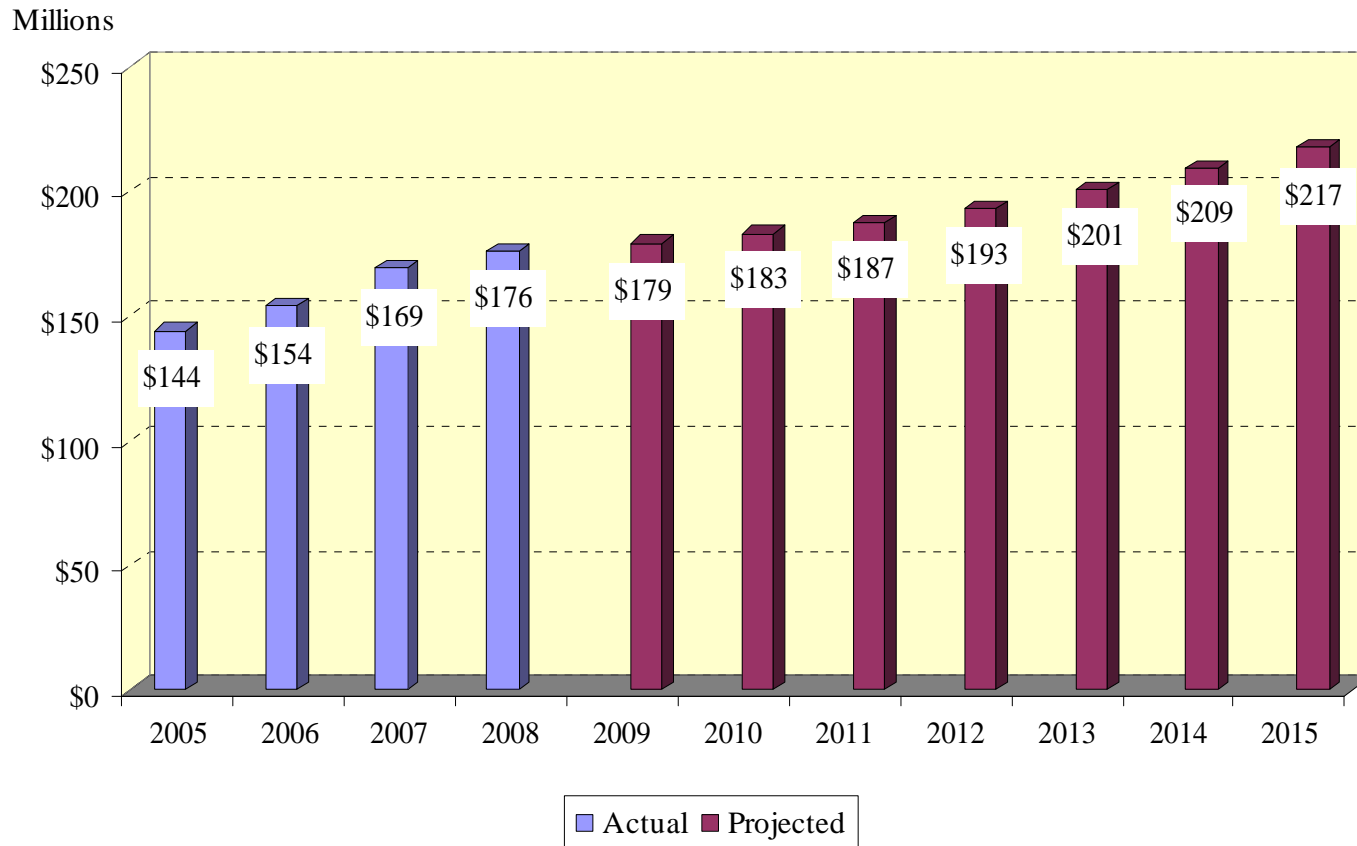
- Local Revenue
 - Property Taxes
 - Existing EAV: 2% increases
 - New Construction EAV Growth: \$200,000 each year
 - Consumer Price Index (CPI): 2.5% each year
 - CPPRT: 2% annual increases
 - Investment Rate of Return FY2011-FY2015:
1% growing to 3%
 - Other local revenue: 2% annual increases



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Revenue Assumptions

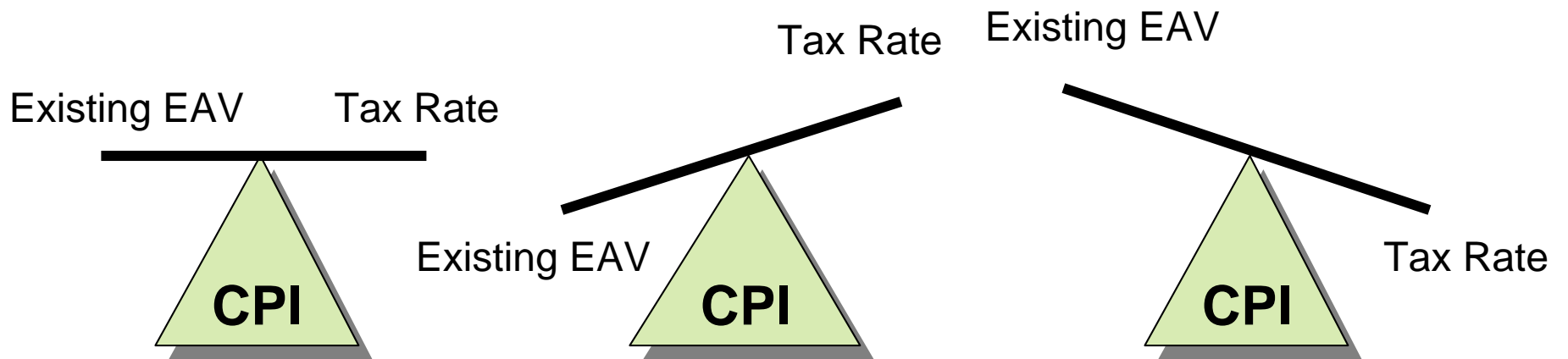
Total EAV Analysis (In Millions)



Source: District Projections



EAV Change, CPI and Tax Rate



Financial Planning Program

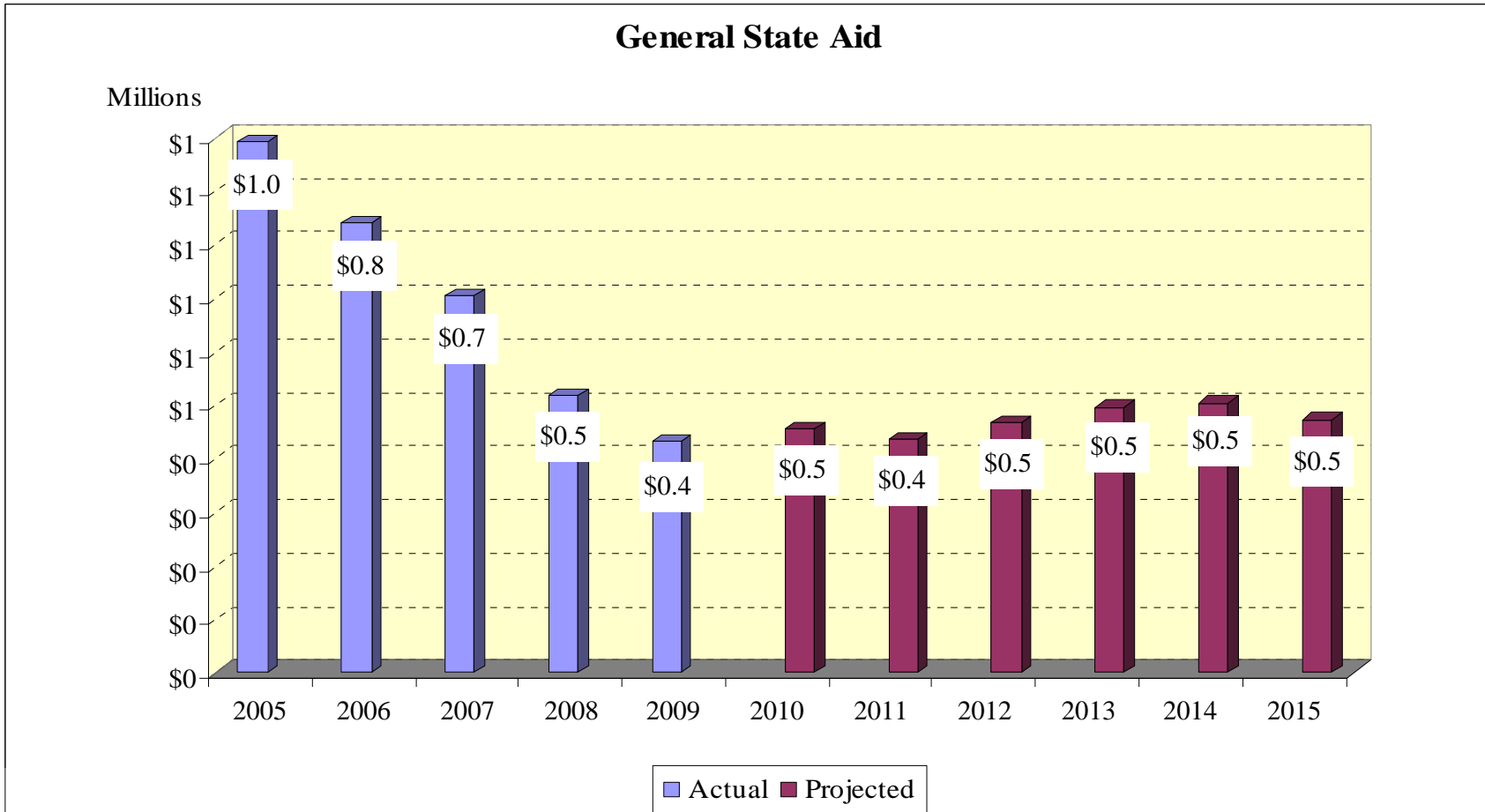
Revenue Assumptions

- State Revenue
 - General State Aid (GSA)
 - Factor of enrollment - Average Daily Attendance (ADA)
 - Foundation Level – currently \$6,119
 - \$0 increase assumed for FY2011
 - \$150 increase projected for FY2012 through FY2015
 - Categorical Funding – 0% increase in FY2011
2% increases in FY2012-FY2015
 - Special Education
 - Early Childhood
 - Reading Improvement
- Federal Revenue – 3% increases each year



Financial Planning Program

Revenue Assumptions



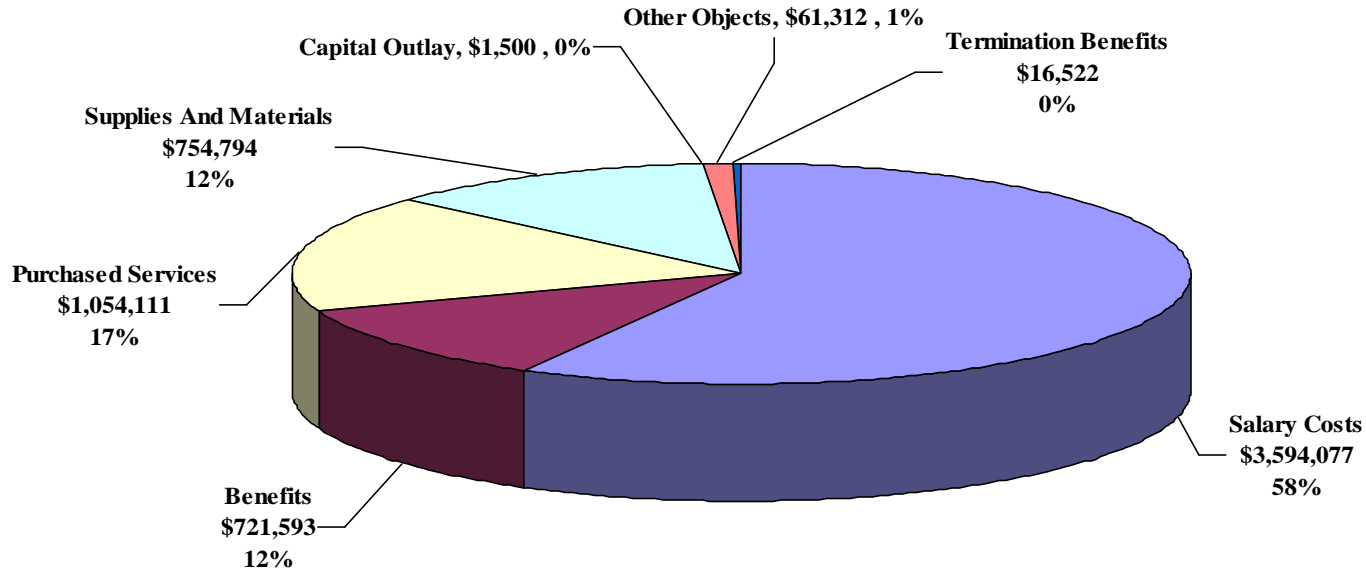
Source: District Projections



Financial Planning Program

Expenditures

FY 2010 Expenditures by Object



Operating Funds – Educational, Operations & Maintenance, Transportation,
Illinois Municipal Retirement Fund and Working Cash

Source: District 2010 Budget

Lockport 91

All assumptions provided by District



Financial Planning Program

District Expenditure Assumptions

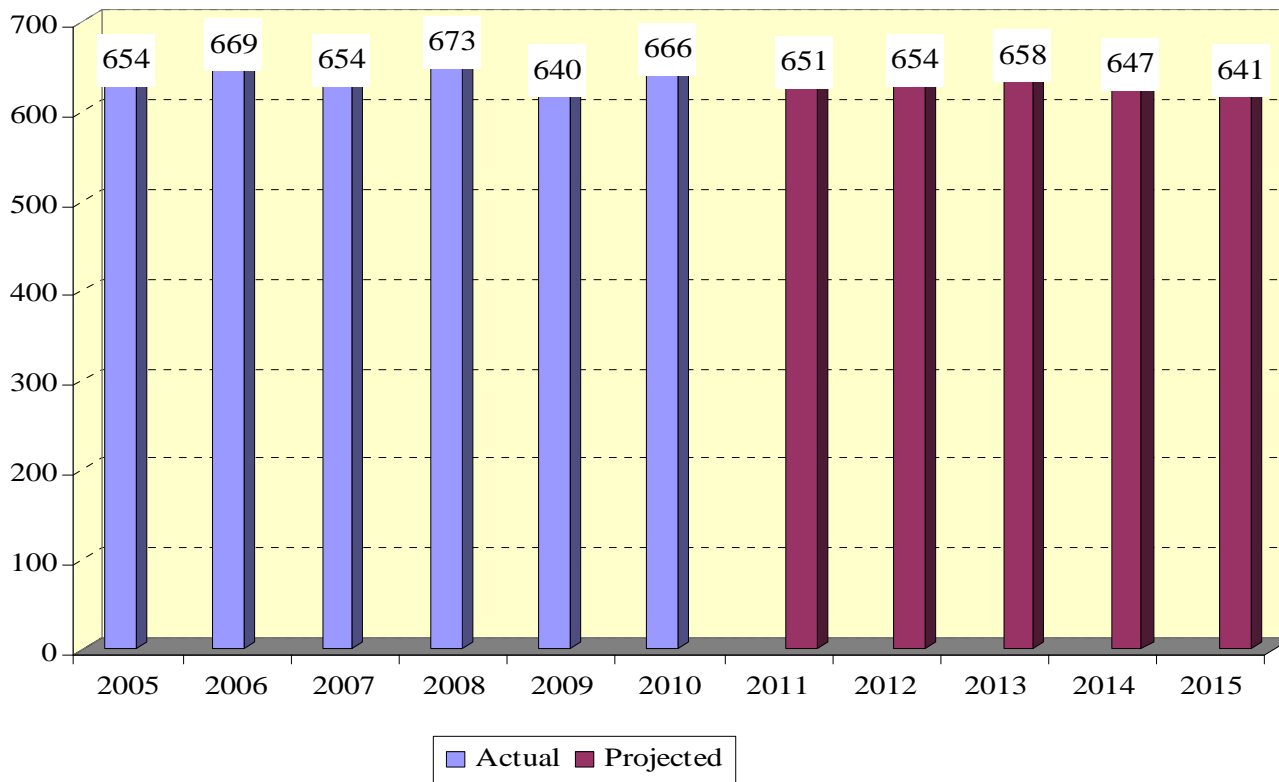
- Expenditures
 - Salaries
 - Teachers
 - Current Contract through FY2011
 - All other staff: 4% total each year
 - Health Benefits
 - 10% - 15.0% annual increases for FY2011 – FY 2015
 - Purchased Services, Supplies & Materials, Capital Outlay, Tuition
 - 3% annual increases
 - One time adjustments accounted for accordingly



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Enrollment Projection

Enrollment History and Projections



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Staffing Assumptions

- PreK - 8 Enrollment Projections
 - Remaining constant

- Certified Staffing Projections

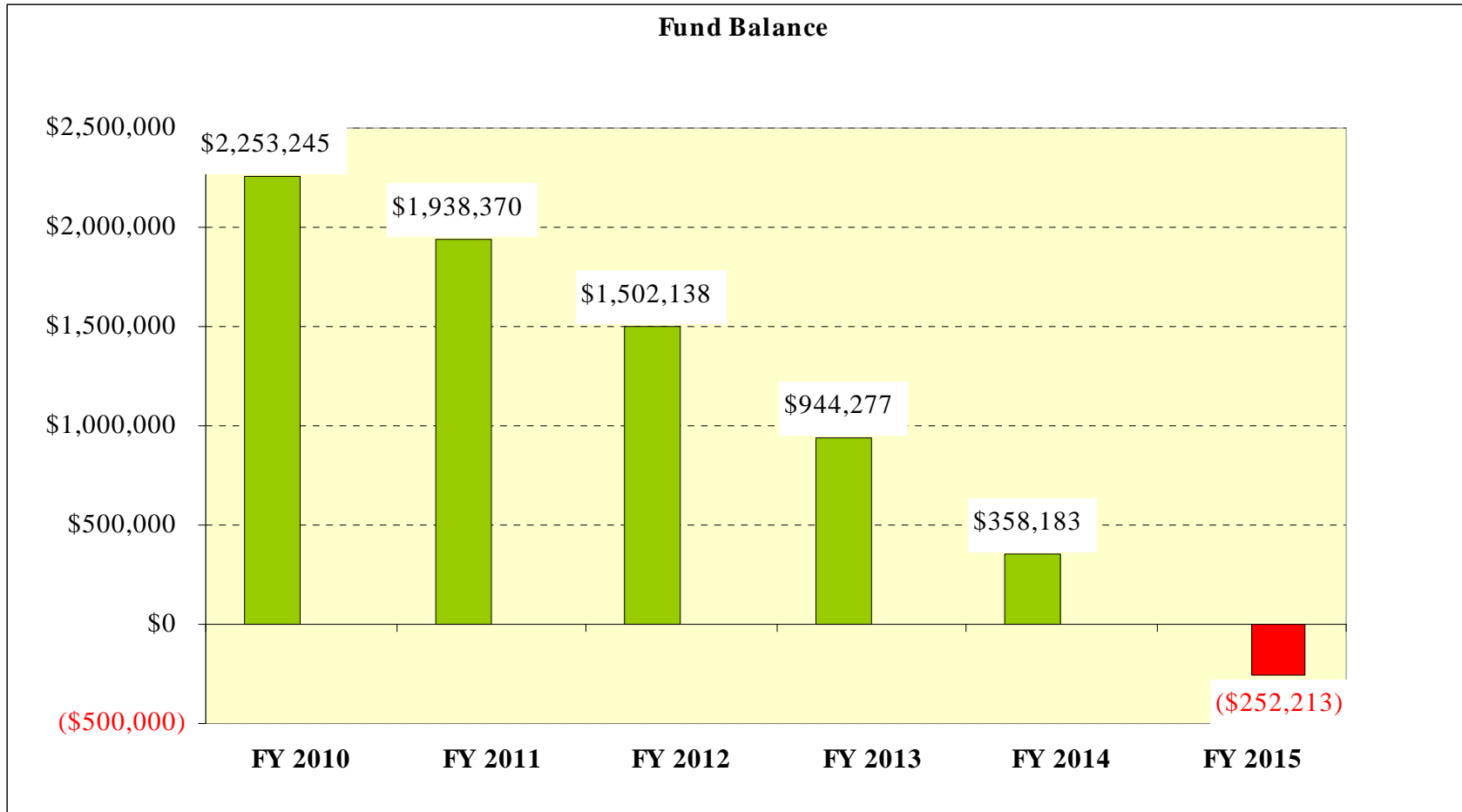
	FTE	Retirees	Replaced Retir.	(Enrollment) New Teachers
FY - 2010	43.50	0		
FY - 2011	42.91	0	0	(1)
FY - 2012	43.25	0	0	0
FY - 2013	43.37	1	0	0
FY - 2014	42.97	0	1	(0)
FY - 2015	42.62	1	0	(0)

Retiree replacements are placed on the teacher salary schedule at the B.S.+24 Column, Step 1.

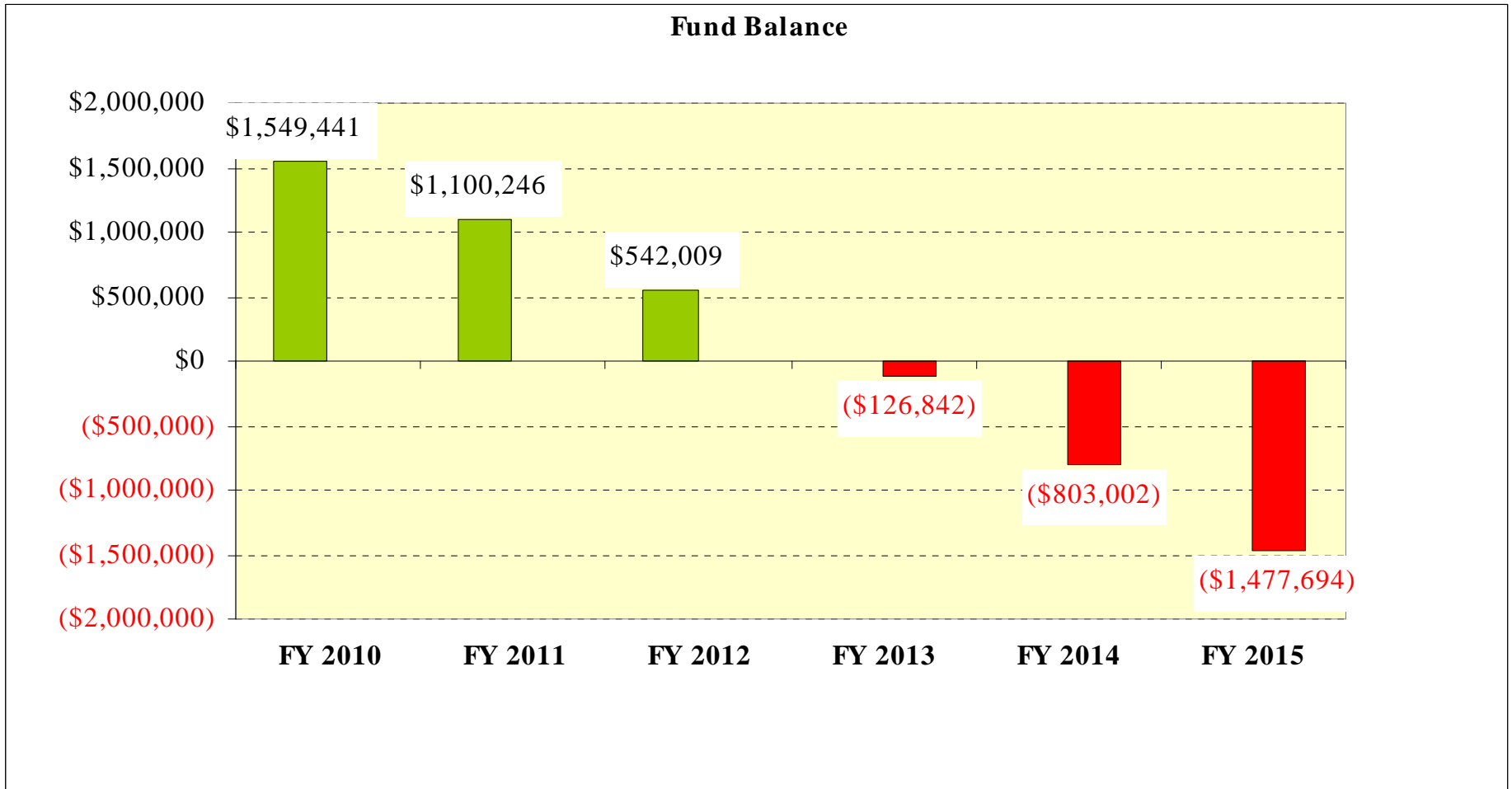


Financial Planning Program

A ggregate (Ed, O&M, Trans, IMRF and Working Cash)



Education Fund



Financial Planning Program

Aggregate (Ed, O&M, Trans, IMRF and Working Cash)

	BUDGET			REVENUE / EXPENDITURE PROJECTIONS							
	FY 2010	FY 2011	% Change	FY 2012	% Change	FY 2013	% Change	FY 2014	% Change	FY 2015	% Change
REVENUE											
Local	\$4,726,547	\$4,761,916	0.75%	\$4,884,901	2.58%	\$5,010,626	2.57%	\$5,129,194	2.37%	\$5,250,441	2.36%
State	\$800,691	\$774,494	-3.27%	\$812,421	4.90%	\$849,354	4.55%	\$865,064	1.85%	\$841,083	-2.77%
Federal	\$614,161	\$319,297	-48.01%	\$328,858	2.99%	\$338,706	2.99%	\$348,849	2.99%	\$359,296	2.99%
Other	\$0	\$0		\$0		\$0		\$0		\$0	
TOTAL REVENUE	\$6,141,399	\$5,855,707	-4.65%	\$6,026,181	2.91%	\$6,198,685	2.86%	\$6,343,108	2.33%	\$6,450,820	1.70%
EXPENDITURES											
Salary and Benefit Costs	\$4,315,670	\$4,492,291	4.09%	\$4,734,269	5.39%	\$4,977,053	5.13%	\$5,096,820	2.41%	\$5,190,881	1.85%
Other	\$1,888,239	\$1,678,291	-11.12%	\$1,728,144	2.97%	\$1,779,492	2.97%	\$1,832,382	2.97%	\$1,870,335	2.07%
TOTAL EXPENDITURES	\$6,203,909	\$6,170,582	-0.54%	\$6,462,413	4.73%	\$6,756,545	4.55%	\$6,929,202	2.56%	\$7,061,216	1.91%
EXCESS / DEFICIT	(\$62,510)	(\$314,876)		(\$436,232)		(\$557,860)		(\$586,094)		(\$610,396)	
OTHER FIN. SOURCES/USES											
Transfer Among Funds (Net)	(\$56,703)	\$0		\$0		\$0		\$0		\$0	
Sale of Bonds	\$0	\$0		\$0		\$0		\$0		\$0	
Other Financing Sources	\$0	\$0		\$0		\$0		\$0		\$0	
Other Financing Uses	\$0	\$0		\$0		\$0		\$0		\$0	
TOTAL OTHER FIN. SOURCES/USES	(\$56,703)	\$0		\$0		\$0		\$0		\$0	
BEGINNING FUND BALANCE	\$2,372,458	\$2,253,245		\$1,938,370		\$1,502,138		\$944,277		\$358,183	
PROJECTED YEAR-END FUND BALANCE	\$2,253,245	\$1,938,370		\$1,502,138		\$944,277		\$358,183		(\$252,213)	
FUND BALANCE AS % OF EXPENDITURES	36.32%	31.41%		23.24%		13.98%		5.17%		-3.57%	
FUND BALANCE AS # OF MONTHS OF EXPENDITURES	4.36	3.77		2.79		1.68		0.62		(0.43)	

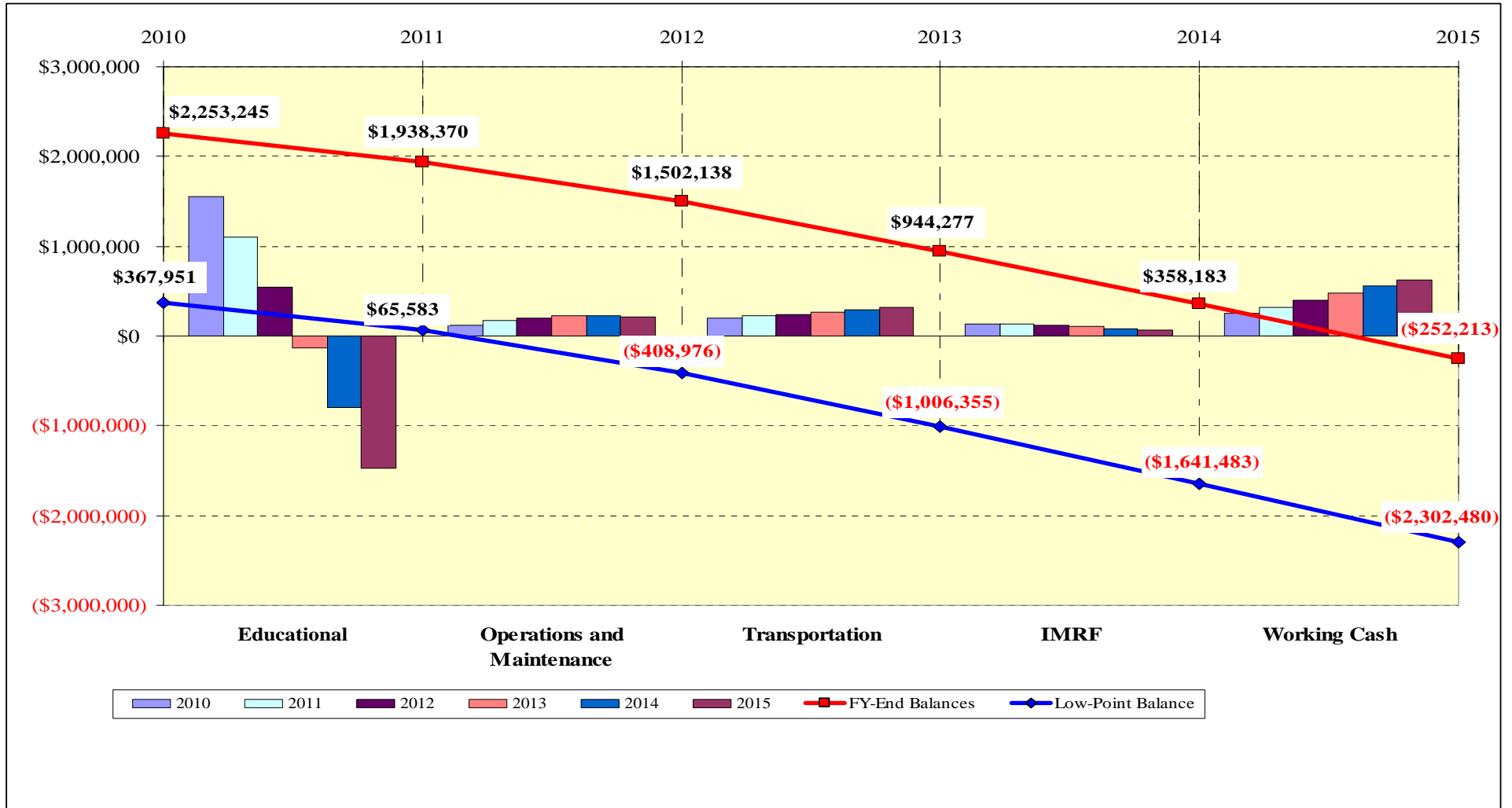
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All assumptions provided by District



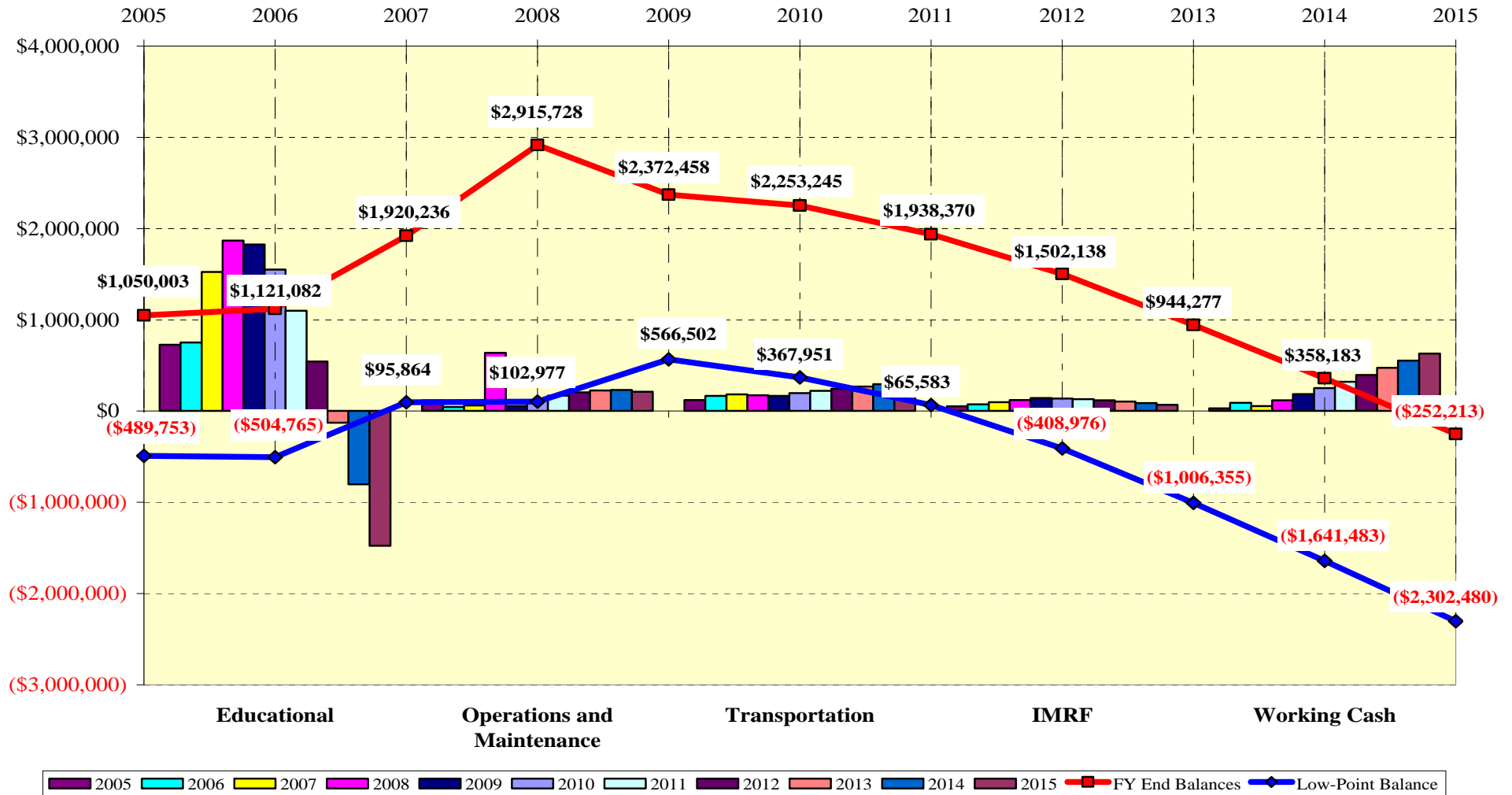
Financial Planning Program

Base Model



Financial Planning Program

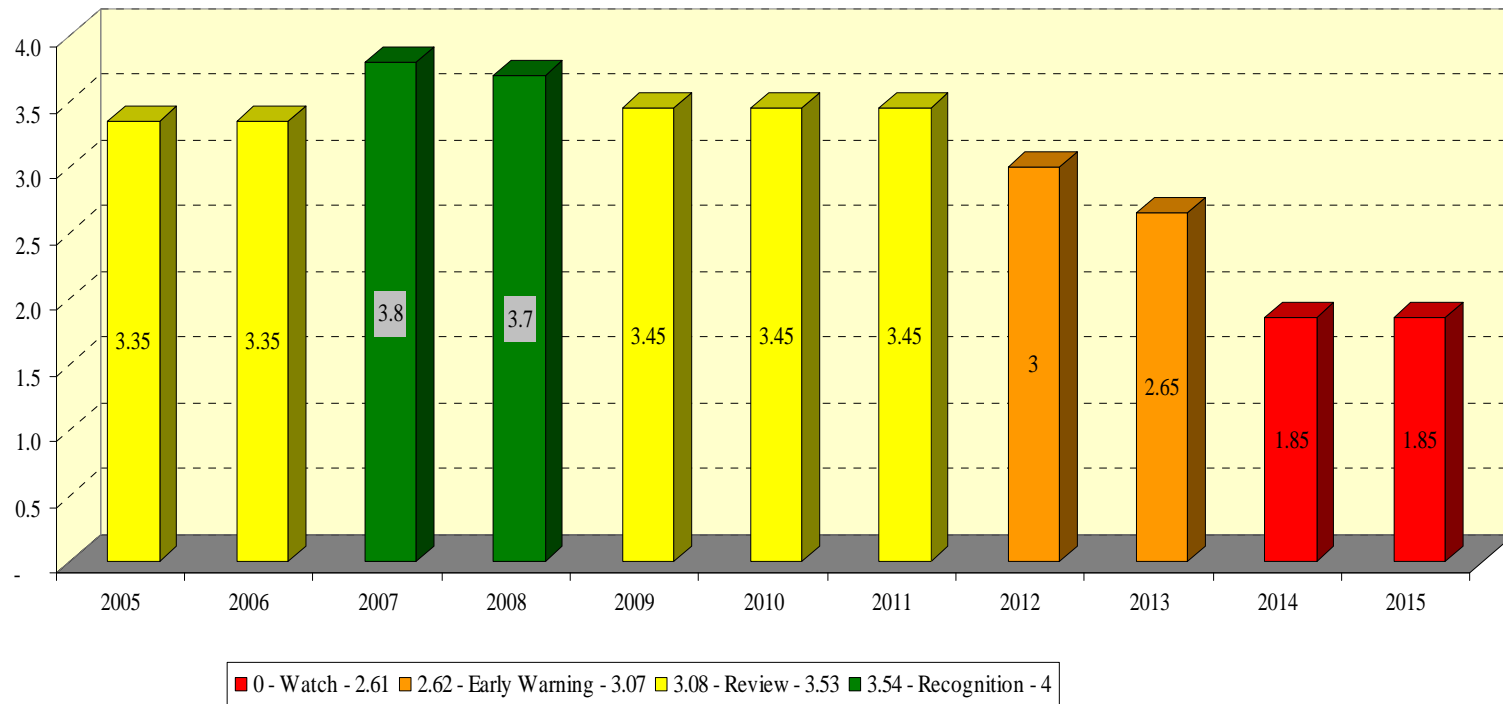
Aggregate Fund Balances... Eleven Year Perspective



Financial Planning Program

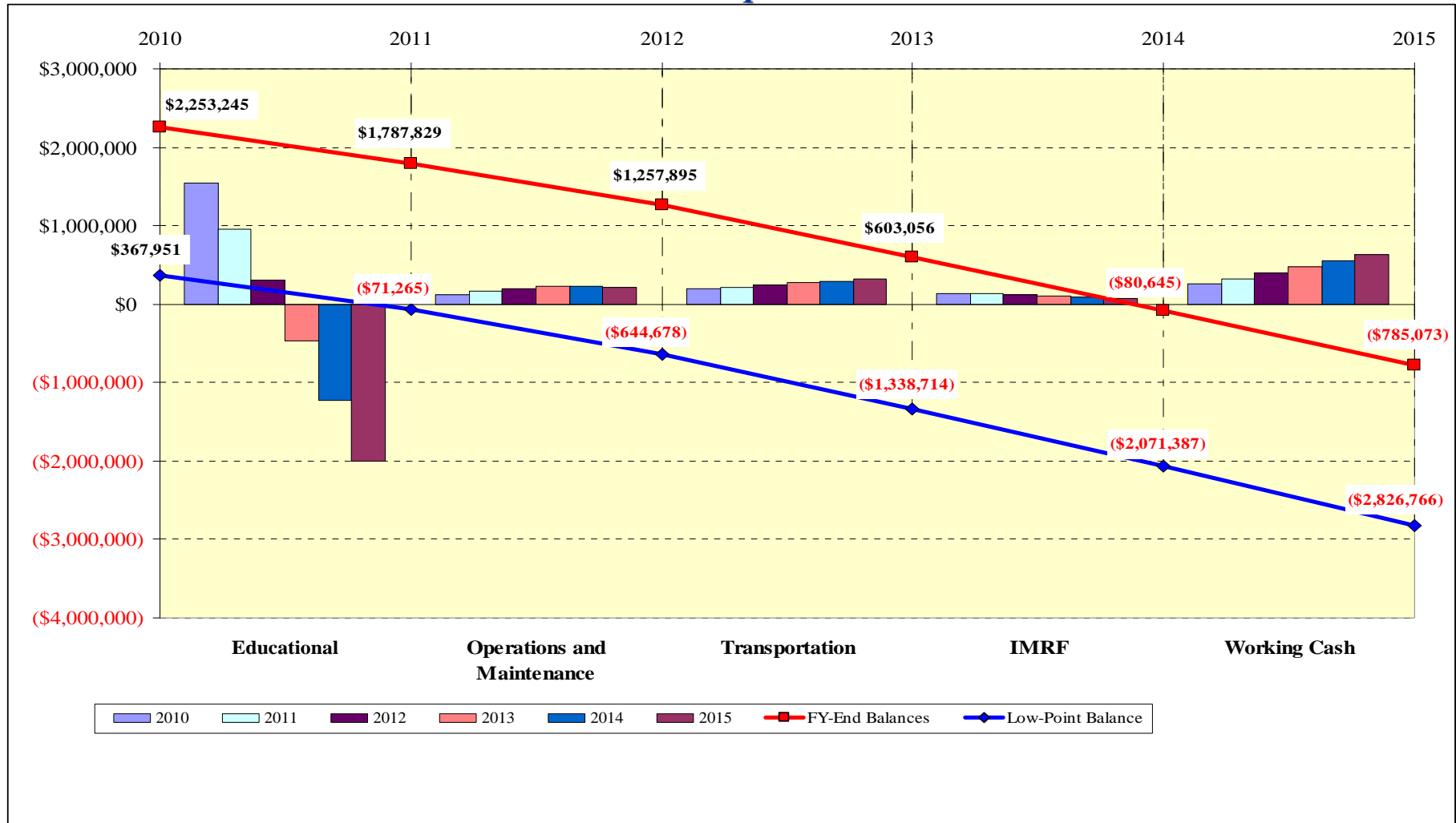
Financial Profile Score

Financial Profile Score



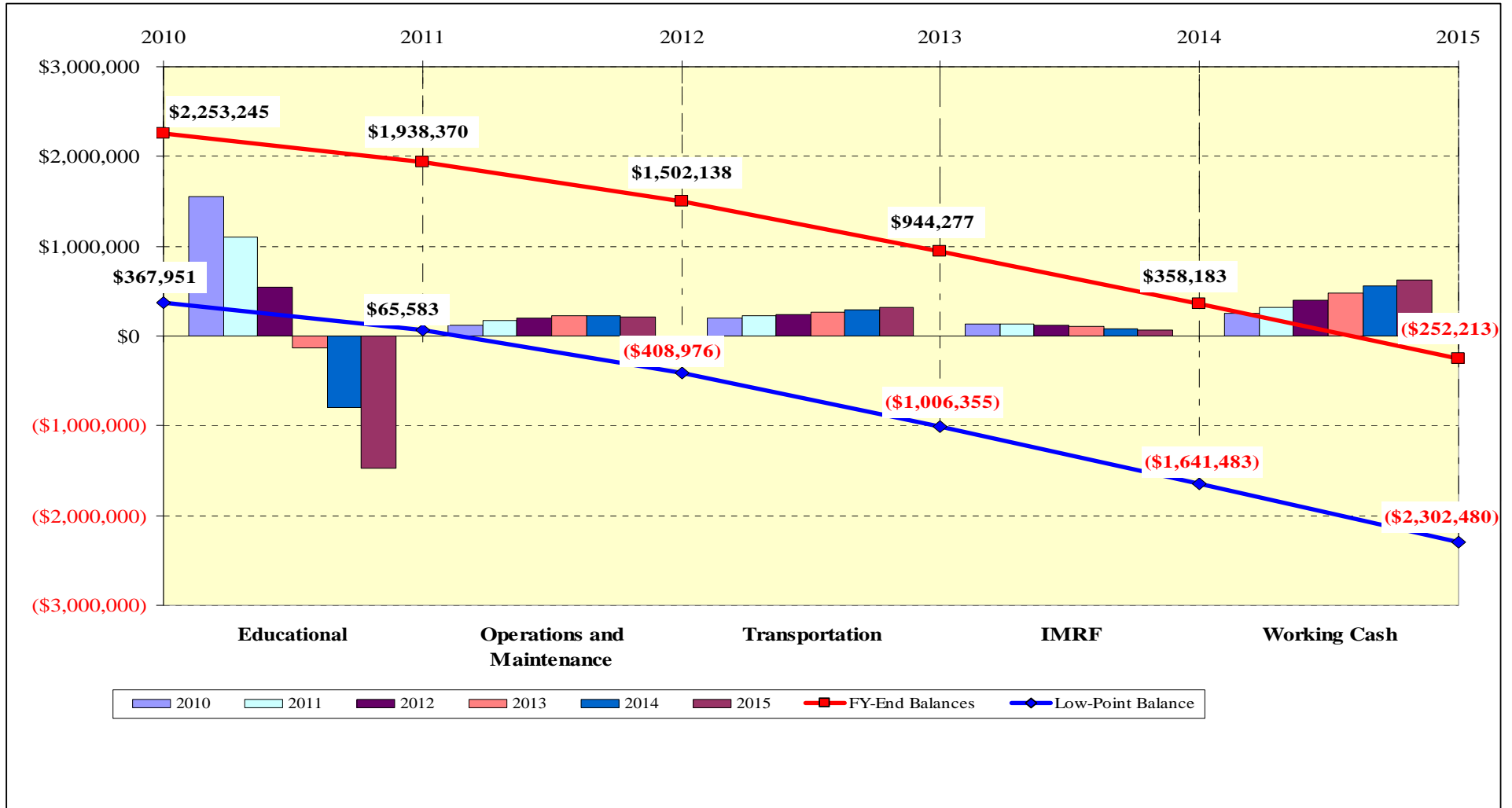
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Scenario: Base Model with 90% GSA proration in FY2011



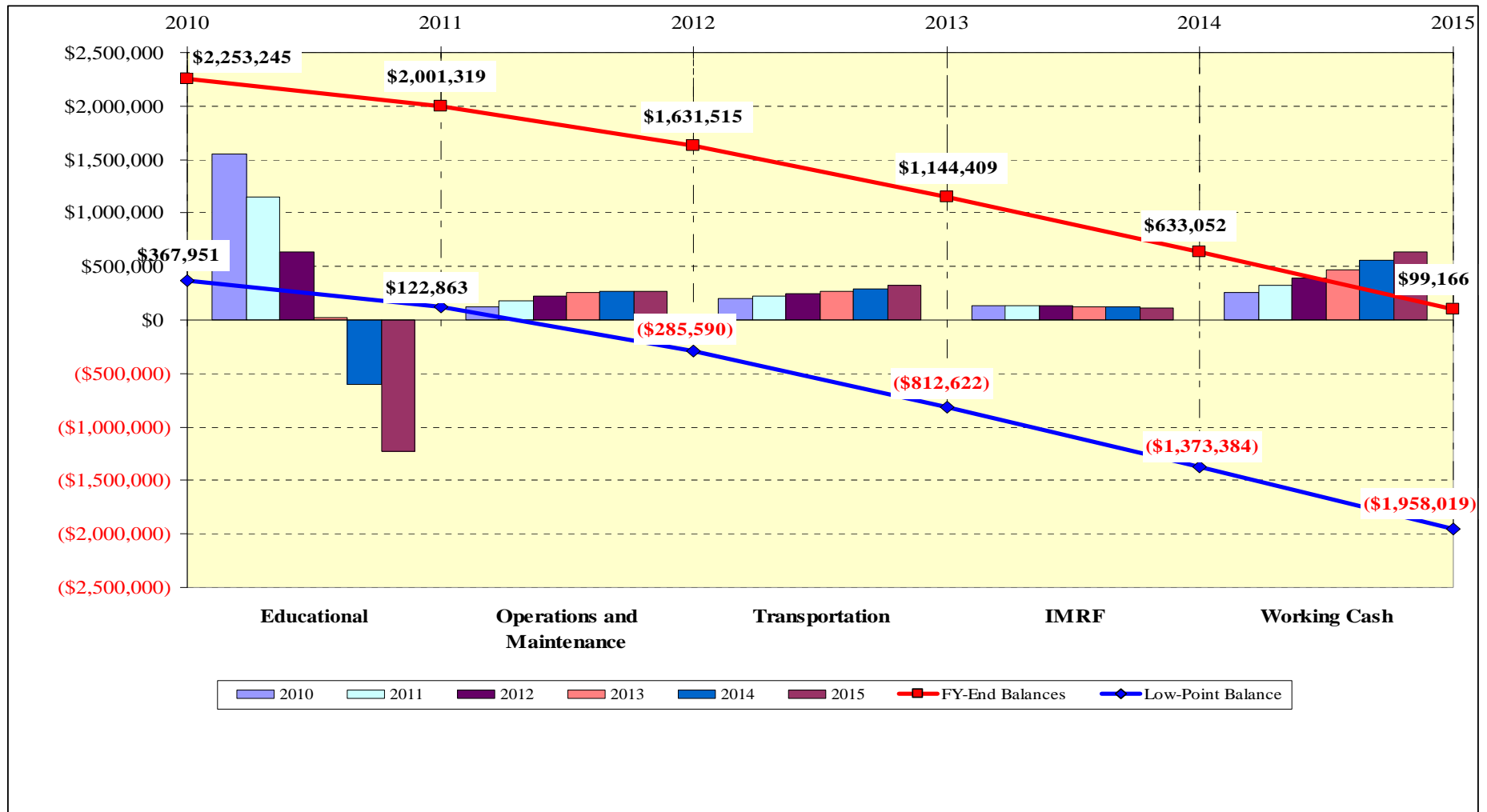
Financial Planning Program

Base Model



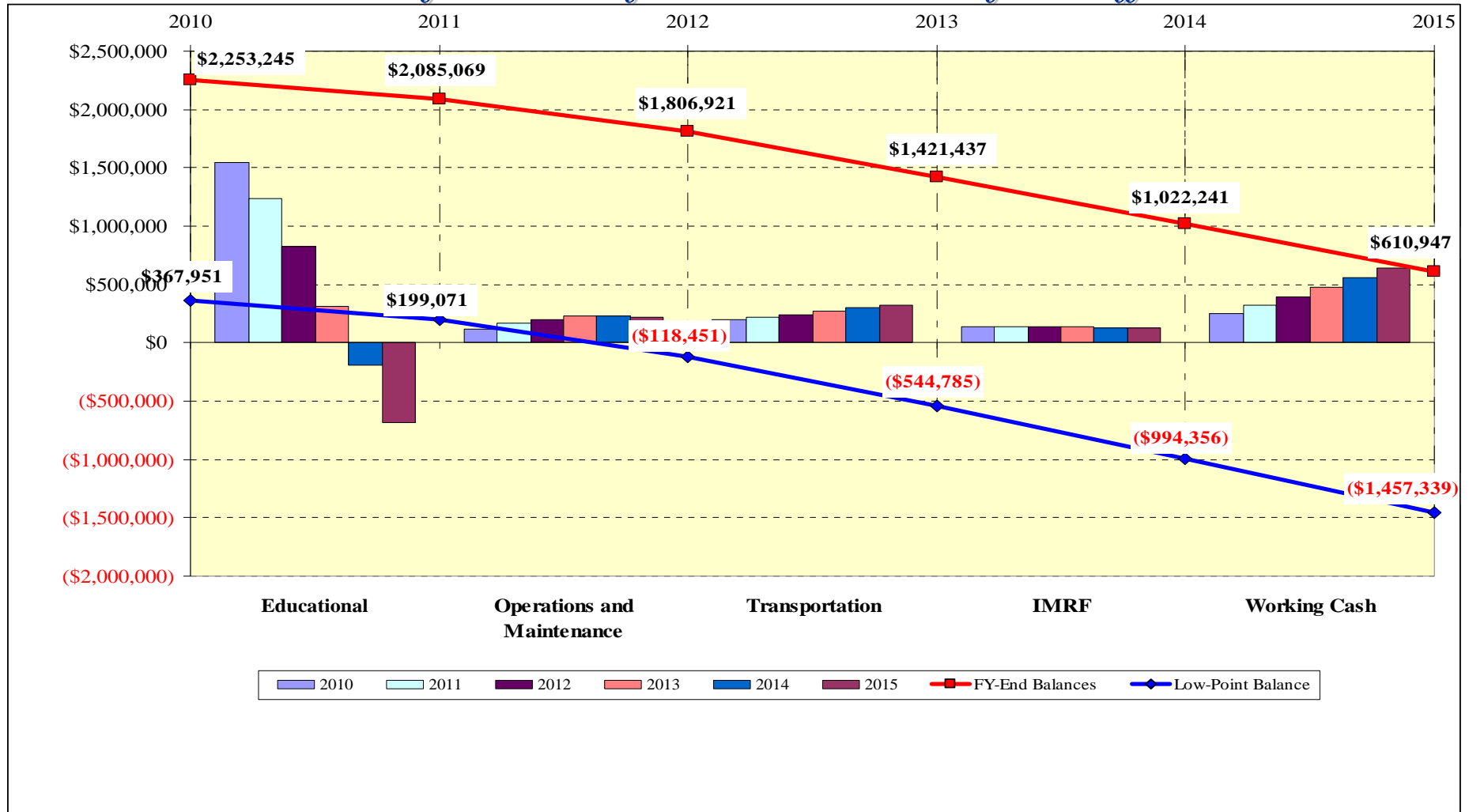
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Scenario: FY2011 Salary Freeze for Administrators & Non-Cert Employees



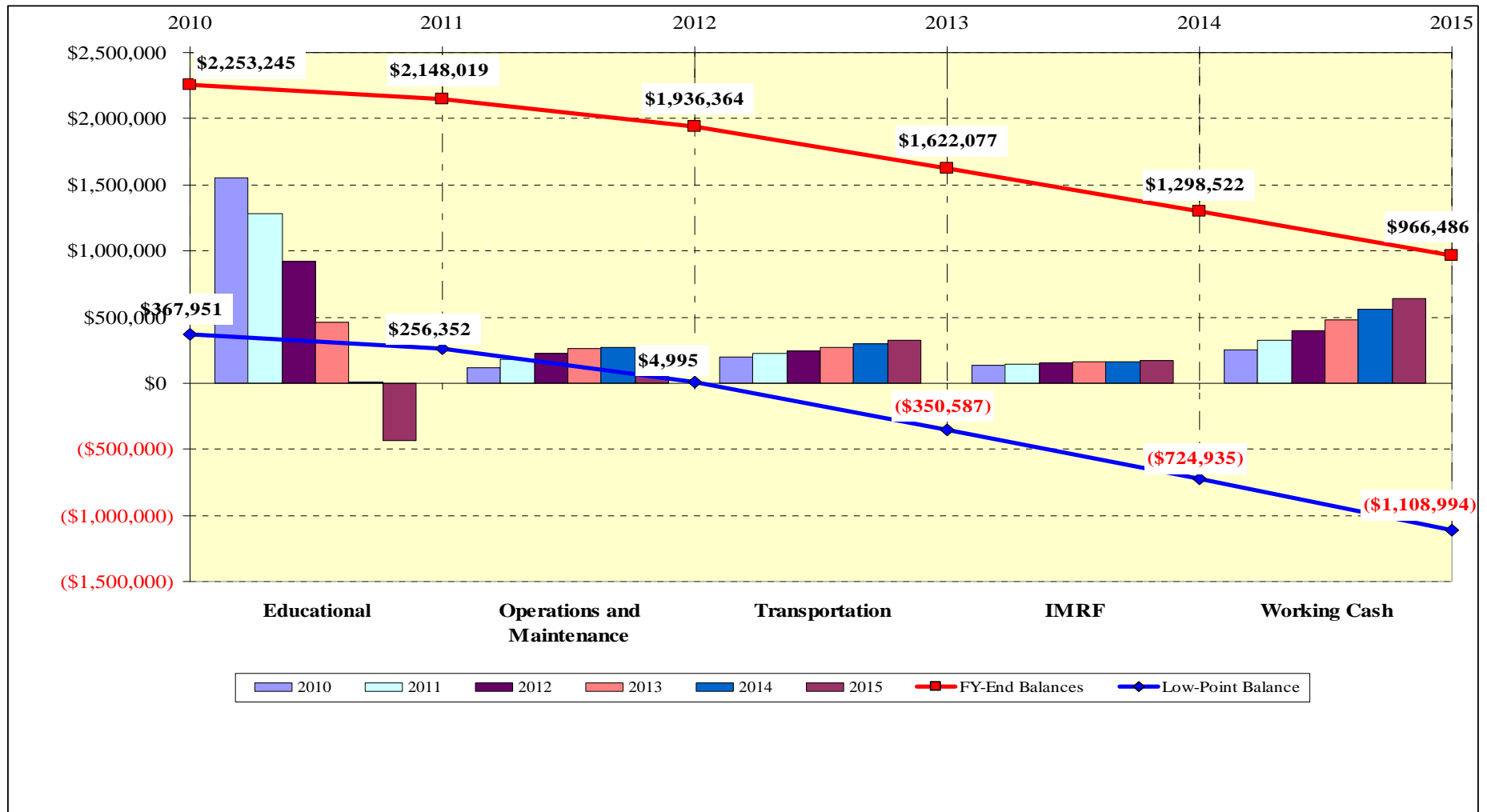
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Scenario: Reduction of 1.25 Certified and 5 Non-Certified Staff Members



Financial Planning Program

Scenario: FY11 Salary Freeze & Reductions



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